



Building business relationships

#### PSL

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## Clive Winkler Profile



### Career History

Clive graduated from King's College London in 1964. He subsequently gained some thirty-five years experience in civil engineering with responsibility at all levels for the execution of a wide range of major projects. The last few years were spent developing the company's approach to partnering and supply-chain-management.

In 1999 he set up his own practice to pursue these and related activities. He now provides services for individual companies, works in close association with PSL and manages the Construction Productivity Network (CPN) for CIRIA arranging workshops to disseminate best practice in construction. Clive has been involved with PSL since 1999 as a Senior Project Manager, both leading and assisting in a variety of projects. He has led a number of research projects into the effect of supply chain interfaces on a variety of operational aspects, producing reports and recommendations. He has been a member of several different teams developing and running workshops to improve inter-company relationships.

His main expertise is in the construction industry, but through particular and continuing involvement with the Health and Safety Executive has developed an insight into a number of other sectors such as logistics/delivery, leisure/events, food processing and health services. Clive also has experience in arranging workshops on best practice management process techniques such as risk and value management, lean thinking, knowledge management and benchmarking.

### Specialist Skills

- Project Management
- Partnering Facilitation and Training
- Health and Safety
- Pre-qualification and Tender Submission