



Mike Perry

Director of Business Development

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Mike was appointed PSL Director of Business Development in April 2009.

Mike has enjoyed a career in I.T and before joining PSL was the Sales Director for Equanet (DSGI's B2B offering). Prior to DSGI he held several senior positions in I.T and has spent time in South Africa, India and the USA. He spent 12 years with Fujitsu/ICL and was the architect of their commercial recycling offering in preparation for the WEEE Directive. He has spent many years working with large IT product based companies focusing on developing partnering and customer engagement strategies with both public sector and corporate customers.

Mike joins the PSL Executive team as no stranger to PSL, he was DSGI's steering group representative for several years.